



Leading Provider of Contract Lifecycle Management

Rated Top Three by Major Industry Analysts

Upside Software is a leader in the contract management software market with extensive experience providing significant business value to our customers. The solutions we provide help companies realise quantifiable results. Just check out what the analysts are saying:

“Enterprises could experience a potential reduction of 40 basis points in hard and soft costs by using contract management software.”

- *Goldman Sachs*

“Companies could realise savings that equate to 2% of total annual costs by eliminating inaccuracies and non-compliance through contract automation.”

- *PricewaterhouseCoopers*

“Ineffective control and management of supplier contracts cost businesses \$153 billion per year in missed savings opportunities.”

- *Aberdeen Group*

Who is Upside Software

Upside Software is the worldwide leader in Contract Lifecycle Management (CLM) solutions. Customers around the globe use UpsideContract and other integrated business solutions to confidently perform Contract Management, Sourcing & Procurement, and Invoice & Billing Management activities throughout their organisations.

Upside Software's products address the needs of Enterprise (e.g. Fortune 500, Global 2000), Public sector (Federal, State/Provincial, Municipal and Health Care), and Small & Medium Enterprise (SME) customers. Customers realise significant cost savings while improving customer and supplier relationships.

Upside Software's solutions are deployed in as little as 3 days and typically provide a full return-on-investment (ROI) in under a year. Founded in 2000, Upside Software is a profitable, growing company with an advanced, yet mature, and comprehensive product suite. The company has extensive experience delivering real value to customers of every size and in most industry verticals.

Products designed for Contract Management

Lead by our flagship product, UpsideContract, our unique product suite meets the needs of your contract lifecycle.

Upside Software Product Suite:

- UpsideContract
- UpsideContract –LITE
- UpsideContract-Office
- UpsideRFX
- UpsideForms
- UpsideBilling



What are our customers saying?

“UpsideContract running on SQL Server 2000 and Windows 2000 Server paid for itself in only 62 days.”

Leigh Ann Vernon, General Director of E-Commerce and Sourcing Support, BNSF

“Just having our customer contracts in a single location that is easy to search and report on has the potential to dramatically increase our sales because we now have better knowledge of our obligations, performance, and the customer’s needs, likes, and how they want to be sold to. This information was simply inaccessible to our [sales and customer representatives] in the past.”

Luis Huix, Contracts Operations Group Manager, Hewlett Packard

“The Upside solution is very flexible, user friendly, and scalable to our needs. We also found Upside to be solid company financially and their team was prepared to assist in any and every way.”

Marco Sichtars, Manager Interpolis, Corporate Procurement.

Customers rate us #1

- We work with our customers on our product roadmap and growth strategy.
- We provide a flexible licensing model.
- Ability to start small with limited functionality and users then integrate later to full scale functionality.
- We are the only software provider who is profitable in the Contract Lifecycle Management (CLM) spectrum and have been profitable since 2001.
- Our senior management team has been in place since we began and has been instrumental in the success of Upside Software.
- Our product suite is the most robust and proven product on the market.
- We are continually rated in the Top 3 by Industry experts and Analysts.

It's all in the details

- Automate standard processes and contract requests
- Consolidate contract databases/repositories
- Leverage standard templates and improve reporting
- Eliminate duplicate entries and shadow systems
- Support unique processes in different business units
- Ensure compliance to corporate policies and procedures and rock solid audit ability
- Product suite is a pure ZERO footprint solution - NO plug-ins, NO applets, and NO controls - translates to a hassle-free solution for your contract management needs.



What makes Upside Software so unique?

- We provide a truly native Microsoft Word® Integration as Microsoft is not only our customer, but we are also a Gold Certified Partner of Microsoft.
- You will receive a free Best Practice Workbook to guide you through a very successful deployment.
- We work with our customers to incorporate new functionality and enhancements into the core product, rather than encouraging customisations.
- We spend over 35% of our revenues on research and development
- We provide a highly configurable application to meet a wide range of needs.

Designed for our customer's CLM needs

- Complete end-to-end CLM process
- Upside Software has a wide range of certified partners to help with deployment, training, consulting and other aspects - we can scale up better than anyone.
- Can integrate with ERP's, Document Management Systems and other legacy systems.
- Free inclusion into a user group forum and user conferences are included at no charge!
- Our extensive experience allows us to bring the latest best practices in contract management to your company.
- We ensure a full service deployment, including conversion of your hard copy contracts.

What are you waiting for?

Take control of your contracts, never miss an important deadline again and reduce your exposure to risk.

Start using software that provides control with contract creation, performance management, billing management, and online negotiation and collaboration.

Let Upside Software show you the benefits of automating your contract lifecycle.

Contact us today to experience for yourself why Upside Software is the best in Contract Lifecycle Management software.



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Cylon Technology
connecting business

For more information contact:

Cylon Technology

Tel: 086 111 4285 – South Africa
Tel: +27 11 662 1034 – International
Email: info@cylon.biz
Web: www.cylon.co.za