

News

Press Releases

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Upside Software Named a CLM Market Leader by leading Independent Research Firm

Gets “leading scores” in numerous categories including: contract creation, negotiation; contract types supported, approval process; technology platform.

EDMONTON, ALBERTA, CANADA — Upside Software, a global leader in Contract Lifecycle Management software announced today that it has been named as one of the Leaders by Forrester Research in its report titled “The Forrester Wave™: Contract Life-Cycle Management, Q3 2008” published Aug 11, 2008.

According to Forrester Research, “(Upside Software)... offers a very good contract life-cycle management product...and received top scores in its strategic position thanks to good product strategies, good corporate strategies, and good financial resources. All these factors have contributed to a large and growing client base.”

In compiling the results included in the report mentioned above, Forrester conducted product evaluations in May and June 2008 and interviewed 13 vendors and more than 40 user companies. It evaluated vendors against 84 individually scored criteria and a total of 110 criteria (including summary criteria that aggregate individually scored criteria), which it grouped into three high-level buckets: Current offering; Strategy and Market Presence.

“We are extremely proud of being named one the leaders in the contract lifecycle management market” said Ashif Mawji, Upside Software’s President and CEO. “The high marks are even more satisfying given that the evaluation was based on an older version (v5.4) of our software and that our new V6 (released April 2008) offers a substantially improved set of features/functionality with a refreshing new look and feel. The team at Upside is dedicated to continual improvement of our solutions and services and is thankful to experts like Forrester Research for providing valuable research and advice to those organizations exploring contract management software.”

About Upside Software Inc.

Upside Software is the worldwide leader in Contract Management Software solutions around the globe. Upside Software’s products address the needs of Enterprise (e.g. Fortune 500, Global 2000), Public sector (Federal, State/Provincial, Municipal and Health Care), and Small & Medium Enterprise (SME) customers. Customers realize significant cost savings while improving customer and supplier relationships. Upside Software’s solutions typically provide a full return-on-investment (ROI) in under a year. Founded in 2000, Upside Software is a profitable, growing company with an advanced, yet mature, and comprehensive product suite. The company has extensive experience delivering real value to over 200 customers of every size and in most industry verticals globally. For more information visit the company’s website at <http://www.upsidesoft.com>.

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