

News

Press Releases

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Upside Software Integrates World's Most Powerful and Widely Deployed Content Comparison Technology

Workshare's DeltaView offering is now integrated into UpsideContract to offer the very best in redlining and collaboration.

Upside Software, a global leader in Contract Lifecycle Management software announced today that it has integrated Workshare's DeltaView comparison engine.

Workshare's approach to content control and compliance has been proven in the most demanding environments: large law firms, global professional services firms, and highly regulated industries. While these customers are exposed to high levels of content risk, they require unimpeded productivity and a smooth flow of business information. WorkshareOpen makes this combination of security and productivity available to all enterprise applications.

"As the sheer numbers of digital files grow, the risks related to managing and securing enterprise content are also growing," said Workshare General Manager Babak Salimi. "We've built the most advanced content comparison technology in the world, but until now, it has been available only to us and a few select partners. By providing open access to this platform, we're enabling a whole new generation of more secure and content-aware enterprise applications."

At the core of the WorkshareOpen platform is Workshare's DeltaView Engine. Embedded in over 1.2 million installed Workshare seats, this technology compares documents, analyzes their contents, discovers sensitive information, suggests or enforces appropriate remediation, and provides an audit trail to help enforce corporate policies.

"We have licensed the Workshare DeltaView technology to perform document comparison functions directly within our best-in-class contract management solution, in order to offer our customers the very best in contract management and collaboration," said Ashif Mawji, CEO of Upside Software, the worldwide leader in contract management software solutions. "Workshare is a global standard for accurate document control and content risk management, and our customers want interoperability and interaction with the Workshare infrastructure they have already invested in. This new combined offering is exactly what the customers have asked for, and we are proud to be the first to deliver it!"

About Upside Software Inc.

Upside Software is the worldwide leader in Contract Management Software solutions around the globe. Upside Software's products address the needs of Enterprise (e.g. Fortune 500, Global 2000), Public sector (Federal, State/Provincial, Municipal and Health Care), and Small & Medium Enterprise (SME) customers. Customers realize significant cost savings while improving customer and supplier relationships. Upside Software's solutions typically provide a full return-on-investment (ROI) in under a year.

Founded in 2000, Upside Software is a profitable, growing company with an advanced, yet mature, and comprehensive product suite. The company has extensive experience delivering real value to customers of every size and in most industry verticals. Upside Software is headquartered in Edmonton, Alberta, Canada, and is represented by Cylon Technology (Pty) Ltd in Africa.

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